

California and U.S. Existing Single-Family Home Annual Median Sales Price and Annual Sales Activity 1968 - 2025

Year	Median Sales Price				Annual Sales Activity			
	CALIFORNIA		UNITED STATES ¹		CALIFORNIA		UNITED STATES ¹	
	Median	Year-to-Year % Change	Median	Year-to-Year % Change	Sales*	Year-to-Year % Change	Sales*	Year-to-Year % Change
2011	\$286,040	-6.2%	\$166,200	-4.0%	422,550	1.4%	3,787,000	2.1%
2012	\$319,310	11.6%	\$177,200	6.6%	439,790	4.1%	4,128,000	9.0%
2013	\$407,150	27.5%	\$197,400	11.4%	414,900	-5.7%	4,484,000	8.6%
2014	\$446,890	9.8%	\$208,900	5.8%	382,720	-7.8%	4,344,000	-3.1%
2015	\$476,320	6.6%	\$223,900	7.2%	409,410	7.0%	4,646,000	7.0%
2016	\$502,930	5.6%	\$235,500	5.2%	417,720	2.0%	4,838,000	4.1%
2017	\$537,860	6.9%	\$248,800	5.6%	424,890	1.7%	4,892,000	1.1%
2018	\$569,480	5.9%	\$261,600	5.1%	402,640	-5.2%	4,742,000	-3.1%
2019	\$592,230	4.0%	\$274,600	5.0%	397,960	-1.2%	4,765,000	0.5%
2020	\$659,380	11.3%	\$300,200	9.3%	411,870	3.5%	5,066,000	6.3%
2021	\$784,320	18.9%	\$357,100	19.0%	444,520	7.9%	5,413,000	6.8%
2022	\$819,350	4.5%	\$392,800	10.0%	343,020	-22.8%	4,480,000	-17.2%
2023	\$814,300	-0.6%	\$394,100	0.3%	257,730	-24.9%	3,659,000	-18.3%
2024	\$865,580	6.3%	\$412,500	4.7%	269,170	4.4%	3,671,000	0.3%
2025	\$875,550	1.2%	\$419,300	1.6%	271,590	0.9%	3,689,000	0.5%

¹ Source: National Association of REALTORS®

*The annualized sales figures are adjusted to account for seasonal factors.

1988	\$168,200	18.4%	\$89,300	4.3%	454,814	10.0%	3,513,000	2.2%
1989	\$196,120	16.6%	\$94,600	5.9%	435,521	-4.2%	3,010,000	-14.3%
1990	\$193,770	-1.2%	\$97,300	2.9%	319,060	-26.7%	2,914,000	-3.2%
1991	\$200,660	3.6%	\$102,700	5.5%	300,020	-6.0%	2,885,000	-1.0%
1992	\$197,030	-1.8%	\$105,500	2.7%	304,810	1.6%	3,150,000	9.2%
1993	\$188,240	-4.5%	\$109,100	3.4%	311,080	2.1%	3,427,000	8.8%
1994	\$185,010	-1.7%	\$113,500	4.0%	350,360	12.6%	3,544,000	3.4%
1995	\$178,160	-3.7%	\$117,000	3.1%	307,440	-12.3%	3,519,000	-0.7%
1996	\$177,270	-0.5%	\$122,600	4.8%	344,830	12.2%	3,797,000	7.9%
1997	\$186,490	5.2%	\$129,000	5.2%	379,070	9.9%	3,964,000	4.4%
1998	\$200,100	7.3%	\$136,000	5.4%	432,650	14.1%	4,495,000	13.4%
1999	\$217,510	8.7%	\$141,200	3.8%	464,050	7.3%	4,651,000	3.5%
2000	\$241,350	11.0%	\$147,300	4.3%	470,730	1.4%	4,604,000	-1.0%
2001	\$262,350	8.7%	\$156,600	6.3%	448,560	-4.7%	4,733,000	2.8%
2002	\$316,130	20.5%	\$167,600	7.0%	511,740	14.1%	4,974,000	5.1%
2003	\$371,520	17.5%	\$180,200	7.5%	550,550	7.6%	5,443,000	9.4%
2004	\$450,770	21.3%	\$195,200	8.3%	571,440	3.8%	5,959,000	9.5%
2005	\$522,670	16.0%	\$219,000	12.2%	576,240	0.03%	6,180,000	3.7%
2006	\$556,430	6.5%	\$221,900	1.3%	438,970	-23.8%	5,677,000	-8.1%
2007	\$560,270	0.7%	\$217,900	-1.8%	222,420	-33.4%	4,420,000	-22.1%
2008	\$348,490	-37.8%	\$196,600	-9.8%	312,420	30.4%	3,660,000	-17.2%
2009	\$274,960	-21.1%	\$172,100	-12.5%	474,860	24.5%	3,870,000	5.7%
2010	\$305,010	10.9%	\$173,100	0.6%	416,520	-12.3%	3,708,000	-4.2%

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1968	\$23,210	N/A	\$20,100	N/A	N/A	N/A	1,569,000	N/A
1969	\$24,230	4.4%	\$21,800	8.5%	N/A	N/A	1,594,000	N/A
1970	\$24,640	1.7%	\$23,000	5.5%	216,054	N/A	1,612,000	1.1%
1971	\$26,880	9.1%	\$24,800	7.8%	293,361	35.8%	2,018,000	25.2%
1972	\$28,810	7.2%	\$26,700	7.7%	346,046	18.0%	2,252,000	11.6%
1973	\$31,460	9.2%	\$28,900	8.2%	329,461	-4.8%	2,334,000	3.6%
1974	\$34,610	10.0%	\$32,000	10.7%	326,389	-0.9%	2,272,000	-2.7%
1975	\$41,600	20.2%	\$35,300	10.3%	369,678	13.3%	2,476,000	9.0%
1976	\$48,630	16.9%	\$38,100	7.9%	454,688	23.0%	3,064,000	23.7%
1977	\$62,290	28.1%	\$42,900	12.6%	466,187	2.5%	3,650,000	19.1%
1978	\$70,890	13.8%	\$48,700	13.5%	491,974	5.5%	3,986,000	9.2%
1979	\$84,150	18.7%	\$55,700	14.4%	477,526	-2.9%	3,827,000	-4.0%
1980	\$99,550	18.3%	\$62,200	11.7%	377,664	-20.9%	2,973,000	-22.3%
1981	\$107,710	8.2%	\$66,400	6.8%	271,244	-28.2%	2,419,000	-18.6%
1982	\$111,800	3.8%	\$67,800	2.1%	189,345	-30.2%	1,990,000	-17.7%
1983	\$114,370	2.3%	\$70,300	3.7%	278,007	46.8%	2,697,000	35.5%
1984	\$114,260	-0.1%	\$72,400	3.0%	309,020	11.2%	2,829,000	4.9%
1985	\$119,860	4.9%	\$75,500	4.3%	328,274	6.2%	3,134,000	10.8%
1986	\$133,640	11.5%	\$80,300	6.4%	393,983	20.0%	3,474,000	10.8%
1987	\$142,060	6.3%	\$85,600	6.6%	413,545	5.0%	3,436,000	-1.1%